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BEFORE

THE PUBLIC SERVICE COMMISSION

OF SOUTH CAROLINA

DOCKET NO. 2017-103-T

IN RE: Application of Gamecock) DEPOSITION OF
Moving, LLC for a Class E) JANET SANDIFER
(Household Goods Certification) FEBRUARY 27, 2018
of Public Convenience and)
Necessity for Operation of)
Motor Vehicle Carrier)
_____)

The telephonic deposition on oral examination of Janet Sandifer, reported by Jaime D. Newton, Court Reporter and Notary Public in and for the State of South Carolina; pursuant to Rule 30 of the South Carolina Rules of Civil Procedure; said deposition taken at the Law Offices of Terreni Law Firm, LLC, 1508 Lady Street, Columbia, South Carolina, on Tuesday, the 27th day of February, 2018, commencing at the hour of 3:08 p.m.

APPEARANCES:

Representing Gamecock Moving, LLC:

CHARLES L.A. TERRENI, ESQUIRE

Terreni Law Firm, LLC

1508 Lady Street

Columbia, South Carolina 29201

Also present:

Jenny R. Pittman, Esquire - VIA TELEPHONE

Office of Regulatory Staff

1401 Main Street, Suite 900

Columbia, South Carolina 29201

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(Deposition of Janet Sandifer)

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EXHIBIT INDEX

(There were no exhibits marked during the deposition.)

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Court Reporter's note:

-- indicates interruption; incomplete phrases; unfinished sentences

1 This deposition is taken in accordance with the
2 South Carolina Rules of Civil Procedure.

3 It is agreed and stipulated by the deponent and
4 respective counsel that the reading and signing of the
5 deposition by the deponent is expressly waived.

6 WHEREUPON:

7 JANET SANDIFER, being duly sworn and cautioned to
8 speak the truth, the whole truth and nothing but the
9 truth, testifies as follows:

10 EXAMINATION BY MR. TERRENI:

11 **Q: Ms. Sandifer, we are here on the application of**
12 **Gamecock Moving for a Class E Certificate of**
13 **Public Convenience and Necessity which would**
14 **allow them to provide household goods moving**
15 **services on a statewide basis. The Public**
16 **Service Commission has allowed us to take this**
17 **deposition by telephone by order of 2018-26-H,**
18 **and I really appreciate your willingness to take**
19 **time to be with us today. Could you give us your**
20 **full name for the record, please.**

21 **A: Janet Sandifer.**

22 **Q: And, Ms. Sandifer, where are you employed?**

23 **A: I own That Realty Group in Greenville, South**
24 **Carolina.**

25 **Q: And what's your position with That Realty Group?**

1 A: Owner and broker in charge.

2 Q: So you run the show. How many agents do you
3 have?

4 A: I do. Fourteen.

5 Q: How long have you been in the realty business?

6 A: Fifteen years, with my own company three and a
7 half.

8 Q: Wow. And tell us just the address of your
9 company, please.

10 A: It's 339 Prado, and that's P-R-A-D-O, Way,
11 Greenville, South Carolina, 29607.

12 Q: Thank you. Ms. Sandifer, as broker in charge
13 what are your responsibilities at this company?

14 A: I oversee all of the paperwork, documents,
15 contracts, training, hiring, firing, clean
16 toilets, whatever it takes.

17 Q: I know that feeling. How would you characterize
18 the state of the real estate market in South
19 Carolina?

20 A: Brisk. It's as good as I've seen it right now.
21 The market is good. It's a seller's market. But
22 lots of activity in upstate Greenville.

23 Q: Where do your customers come from?

24 A: All over the world, United States, local.
25 Everywhere.

1 Q: And do you encounter -- so obviously you
2 encounter people moving into South Carolina. Do
3 you encounter people moving from other parts of
4 the state to Greenville or vice versa in the
5 course of your job?

6 A: Yes, sir. I just had a closing from Mt.
7 Pleasant. A family moving up here to Greenville.
8 We move cross-state all the time. People coming
9 and going across the entire state.

10 Q: And do these people sometimes ask you to
11 recommend movers?

12 A: Yes, sir. Frequently.

13 Q: Has it been your experience that it's sometimes
14 difficult to find a good mover?

15 A: Yes. To find honest and quick to respond people
16 that are hardworking and ethical. Yes, sir. It
17 is.

18 Q: So would it be fair to say that we could use more
19 moving companies in the state of South Carolina?

20 A: Yes, sir. I totally agree.

21 Q: Are you acquainted with Dominic Macioce, the
22 president of Gamecock Moving?

23 A: Yes, sir. I am.

24 Q: And how is that?

25 A: He personally moved me last March. We had a

1 hailstorm come through Greenville and I had to
2 take everything out of my home. I had water
3 damage on my floors and they had to be redone,
4 and I moved out for two weeks and they helped me
5 move back in my home after everything was taken
6 out. And the insurance let me selected whoever I
7 wanted and he was the one that I chose.

8 **Q: And which company was he with at the time?**

9 A: Tiger Moving.

10 **Q: And what was your experience like with Dominic**
11 **and Tiger Moving, for that matter?**

12 A: Excellent. They were very quick to respond when
13 I called. And, you know, there was a lot going
14 on in the Greenville area because we did have the
15 big hailstorm. But they were very responsive.
16 They were very flexible with my dates, because I
17 was working with an insurance company and I
18 didn't know exactly when I would be moving back
19 in and stuff and they were on standby and they
20 couldn't have been more cooperative than they
21 were. Very professional. Very affordable.
22 Competitive with everybody else. And then they
23 did an excellent job. No damages or anything.
24 And they were very timely. They also moved my
25 daughter earlier that year, February, also. So

1 we've had nothing but a positive experience with
2 them.

3 **Q: And Dominic is now the president of Gamecock**
4 **Moving which is a sister company of Tiger Moving,**
5 **and they're applying for authority to make moves**
6 **for people from all points of South Carolina back**
7 **and forth. Would you recommend them to the**
8 **Commission for this kind of authority?**

9 **A: I would highly recommend them.**

10 MR. TERRENI: That's wonderful. Thank you very much
11 for your time. I need you to answer any questions
12 that Ms. Pittman may have for you and then we'll
13 conclude shortly.

14 MS. PITTMAN: Thank you. I think you actually covered
15 everything that I was going to ask with Charley's
16 questions, so I'm all set.
17 Further deponent sayeth not.

18 (There being no further questions,
19 the deposition concluded at 3:14 p.m.)

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1 CERTIFICATE OF REPORTER

2 I, JAIME D. NEWTON, COURT REPORTER AND NOTARY PUBLIC IN
3 AND FOR THE STATE OF SOUTH CAROLINA AT LARGE, HEREBY
4 CERTIFY THAT I REPORTED THE TELEPHONIC DEPOSITION OF JANET
5 SANDIFER, ON TUESDAY, THE 27TH DAY OF FEBRUARY, 2018, AND
6 THAT THE FOREGOING 8 PAGES CONSTITUTE A TRUE AND CORRECT
7 TRANSCRIPTION OF SAID DEPOSITION.

8 I FURTHER CERTIFY THAT I AM NEITHER ATTORNEY NOR
9 COUNSEL FOR, NOR RELATED TO OR EMPLOYED BY ANY OF THE
10 PARTIES CONNECTED WITH THIS ACTION, NOR AM I FINANCIALLY
11 INTERESTED IN SAID CAUSE.

12 I FURTHER CERTIFY THAT THE ORIGINAL OF SAID TRANSCRIPT
13 WAS THEREAFTER SEALED AND DELIVERED TO CHARLES L.A.
14 TERRENI, ESQUIRE, TERRENI LAW FIRM, LLC, 1508 LADY STREET,
15 COLUMBIA, WHO WILL RETAIN THIS SEALED ORIGINAL TRANSCRIPT
16 AND SHALL BE RESPONSIBLE FOR FILING SAME WITH THE COURT
17 PRIOR TO TRIAL OR ANY HEARING WHICH MIGHT RESULT IN A
18 FINAL ORDER ON ANY ISSUE.

19 IN WITNESS WHEREOF, I HAVE SET MY HAND AND SEAL THIS
20 5TH DAY OF MARCH, 2018.

21 _____
22 JAIME D. NEWTON, COURT REPORTER

23 MY COMMISSION EXPIRES MAY 19, 2027
24
25